

Buying or selling a property?

Buying or Selling a Home, an Investment Property, or a Commercial Building are usually the biggest financial transactions that most people ever undertake. It is important that you have the best possible advice, from the most qualified advisors, to assist and protect you.

In terms of choosing or retaining a solicitor in a property transaction, we suggest you ask the following questions:

1. Do I have a “face to face” meeting with you?
2. Who do I see at your office? Is the person I see a solicitor or a legal clerk/conveyancer?
3. Does the firm specialise in property transactions?
4. What skill level, expertise and experience does the person that I will be seeing have?
5. What are your costs and how do they compare with other solicitors or firms with the same level of experience?

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Trinity Law

If you were to ring Trinity Law, the answers that you would get would be as follows:

1. We usually conduct a “face to face” meeting to discuss the purchase or sale. We will discuss all of the due diligence and contractual issues relating to the purchase or sale of a property. We can also conduct those meetings through video-conference facilities where you are interstate, or as part of COVID-19 management.
2. You will either see a Principal or Solicitor at Trinity Law in a conveyancing transaction. Our very skilled Legal Clerks will facilitate settlement arrangements, but the initial interview and the overall carriage of the matter is the responsibility of a solicitor. At Trinity Law, Legal Clerks do not undertake interviews.
3. Trinity Law is a firm specifically focused on property, commercial and construction legal work. Trinity Law invests heavily in ensuring that all its Partners, Solicitors and Legal Clerks, are at the cutting edge of developments in these areas of law. It does not do family, personal injury or criminal law. Property Law is not incidental to our practice; it is an integral and essential part of what we do.
4. The Trinity Law Partners include some of Canberra’s most respected and experienced Property Law practitioners. The Partners include former Chairs of the ACT Law Society’s Property Law Committee and Commercial Law Committee, as well as the former Chair of the Australian Property Law Group, the peak organisation for property lawyers nationally. We also are very lucky to have a team of remarkably talented younger specialist property lawyers.
5. Our professional fees are always competitive. However, Trinity Law does not compete on being the cheapest provider within the property sector, but in terms of providing the greatest value to clients, by providing true excellence and expertise in relation to your transaction.

